



# Merchant Advisory Services

Essential Payment Solutions



# Value Proposition



## Comprehensiveness & Scalability

**End-to-end payments platform** - including gateway and merchant acquiring

**Omni-channel product suite** supports card-present and card-not-present sales

**Full transaction lifecycle data** captured via the CardPointe Gateway

**CardPointe desktop portal and mobile app** for transaction management and reporting



## Cost Savings

**No gateway fees** and lower processing costs

**Interchange optimization** automatically passes Level II/III data, reducing fees on applicable card types

**PCI scope reduction and lowered costs** associated with compliance management are realized via patented tokenization and PCI-certified point-to-point encryption



## Developer Friendly

**Out-of-box integrations** for popular eCommerce, accounting and ERP solutions

**APIs and SDKs** to connect the CardPointe Gateway and P2PE devices to existing applications



# A Consultative Approach

We work **together** with businesses to ensure their unique payments needs are adequately and efficiently met via our robust payment acceptance suite of products.

## **Credit Card Acceptance Points:**

- + Invoices, Point of Sale terminals
- + In-Person, In-Store
- + eCommerce Websites

## **Card types:**

- + MC/Visa/Amex/Discover
- + Gift Cards
- + EBT

## **Desired Functionality:**

- + Low Gateway Transaction Fees
- + Industry-Leading Security Measures
- + Omni-channel acceptance

## **Improved Support:**

- + Dedicated, 24/7 in-house support is a guarantee to ensure merchants' payments ecosystems are running seamlessly



# Features

- + **Later next Day Funding:** 9:50pm ET batch close – receive deposits the next business morning
- + **Real-Time Reporting:** The CardPointe platform comes with real-time transaction management and multiple-location reporting
- + **Interchange Optimization:** Our gateway automatically passes Level II/III data so you'll receive the lowest rate possible for every transaction, ensuring transparent pricing
- + **Email Invoices:** With the CardPointe Hosted Payment Page solution, customers receive receipts via email with a few clicks of the mouse!



# Solutions

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**cardpointe**

## Omni-channel payment processing platform with real-time transaction management and reporting

- + iOS + Android App
- + Virtual Terminal
- + Self-Service Marketplace
- + Account Alerts



- + P2PE Terminal
- + Next Day Funding
- + Recurring Billing
- + eStatements

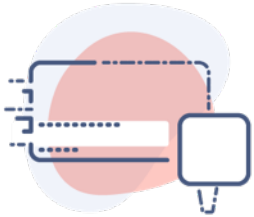


# Payment Acceptance for Today's World



**CardPointe Virtual Terminal:** Securely accept credit/debit cards over the phone by keying in cardholder information, bypassing the need for your employees to handle customer's credit cards

- › Complimentary for all CardPointe merchants
- › **Perfect for:** businesses taking over-the-phone orders for pick up/delivery, sales reps working from home



**CardPointe Mobile:** The free CardPointe Mobile app (available on the Apple and Google Play stores) makes it simple to key in cardholder information or accept contactless (Apple and Google Pay) payments via the Card-Pointe Mobile device to avoid the transfer of cards between your employees and customers.

- › **Perfect for:** businesses that are restricting in-store payments or the transfer of cards



**CardPointe Terminal:** In addition to EMV and magstripe acceptance, the CardPointe Desk Terminals offer contactless payment acceptance, removing the need for your employees to handle customer's credit cards.

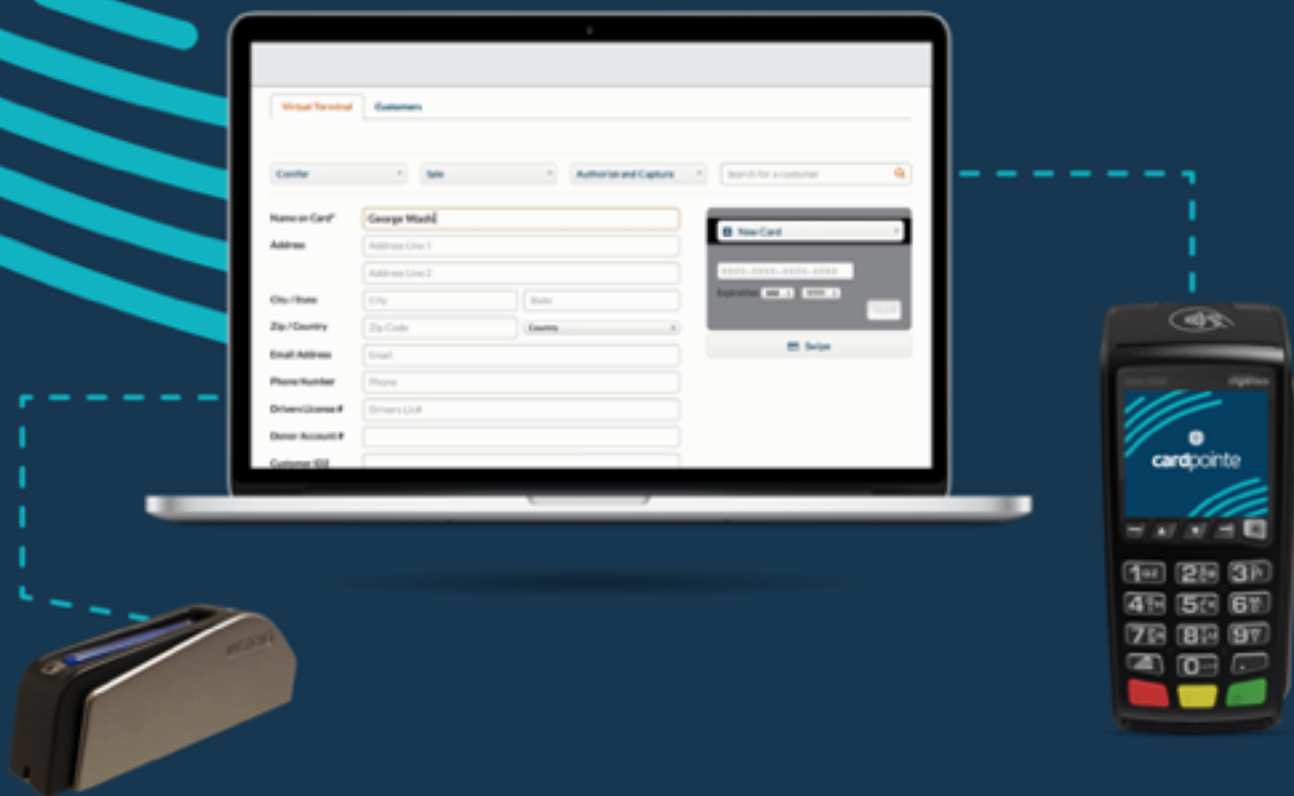
- › **Perfect for:** retailers, quick service restaurants



**CardPointe Hosted Payment Page:** Take your business online with the CardPointe HPP. With a few clicks of your mouse, you can add a pay/donate button to your website

- › **Perfect for:** retailers, nonprofits, emergency maintenance services

# virtualterminal



- ✓ ACH/Check
- ✓ Interchange Optimization
- ✓ Recurring Billing
- ✓ Tokenization
- ✓ Customer Profiles
- ✓ Integrated Devices & Receipt Printer





# Interchange Optimization

## Interchange Rates

- + Fees assessed by Visa and MasterCard
- + Plus the fees a merchant's bank (the “acquiring bank”) pays a customer's bank (the “issuing bank”)

## Reducing Interchange

- + We aggressively manages interchange rates so our customers receive the lowest rate possible
- + Interchange management
- + Smart Gateway



# cardpointe

TERMINAL



Plug &  
Play



P2PE



EMV



Interchange  
Optimization



# Meet the Bolt Family



## **BOLT** / Terminal

*For retail or custom point-of-sale apps*



Clover Mini



Clover Flex



Ingenico iSMP4



Ingenico Lane/  
3000



Ingenico Lane/  
5000



Ingenico Lane/  
7000

## **BOLT** / Mobile

*For accepting payments on-the-go*



IDTECH VP3300

## **BOLT** / USB

*For browser-based EMV payments*



IDTECH Augusta

## **BOLT** / Unattended

*For secure, self-service payments*



IDTECH VP5300



Reporting

TRANSACTION  
HISTORY

FUNDING

CHARGEBACKS

GATEWAY BATCHES

+

+

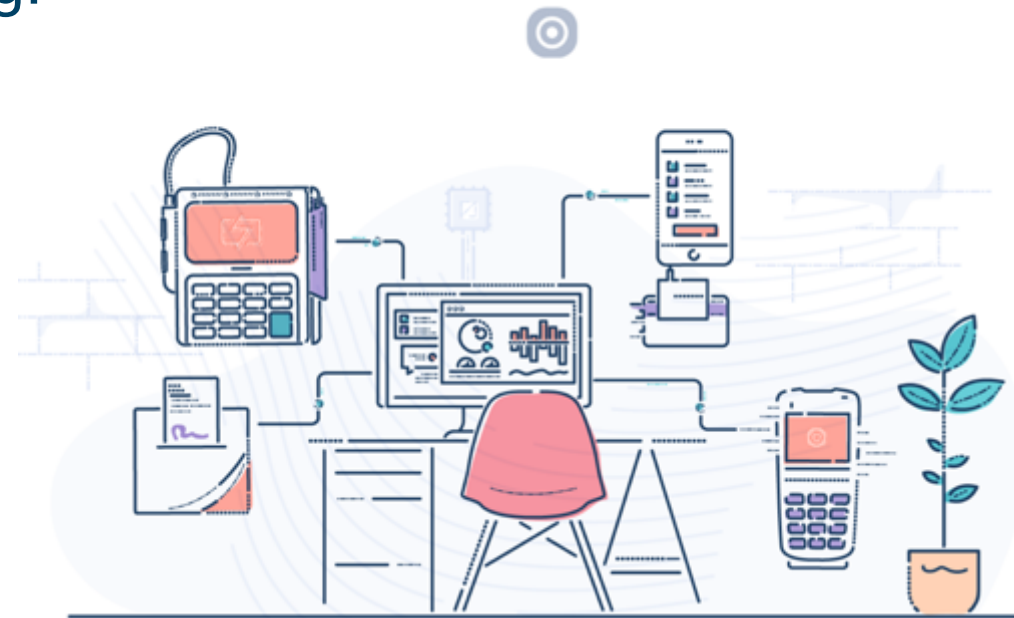
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# Real-Time Reporting

- › Mange processed payments
- › View full transaction lifecycle reports, including:
  - Gateway Batches
  - Funding Events
  - Chargeback Notifications
  - Statement Archives
  - Helpdesk Support



# cardpointe

MOBILE



Accept  
Payments



Manage  
Transactions



Access  
Reports



Create Customer  
Profiles



# Turn Key Solutions + Customizable Web Tools



**CardPointe Gateway**



**Point Of Sale**



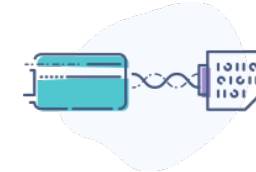
**Merchant Accounts**



**CardPoint Reporting**



**Card Pointe Mobile**



**Mobile Card Reader**



**eCommerce Websites**



**Web Hosting**



**Shopping Cart Plugins**

**Facebook & Instagram  
Stores**

**Tap To Pay Enablement  
in Brick & Mortar**

**Savings Proposals with  
Discounted Offers**



Merchant Advisory Services

# An online business' best friend



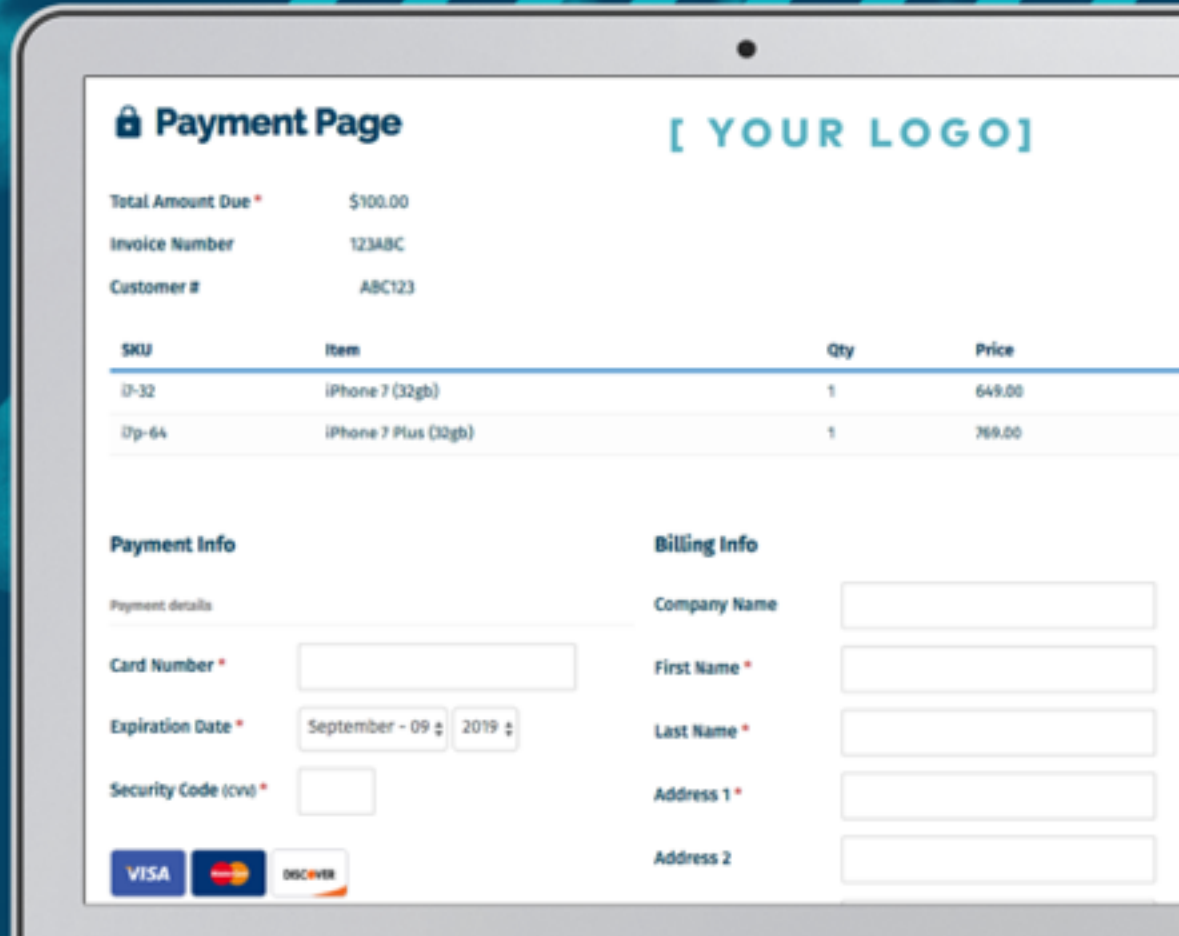
Pay/Buy  
Now Button



No Developers  
Needed



Accept  
Charitable  
Donations







# Current Fiserv/First Data Card Pointe Clients





# Merchant Advisory Services

Essential Payment Solutions

**Call: 646-780-0802**

<https://merchantadvisoryservices.com/schedule-demo>